



Your Coffee Break for the Brain!

Dr. Jane's Monday Morning Musings

Lessons from Jack Welch, Continued

18. Stretch Goals

Set stretch goals. Stretch targets, energize. "We have found that by reaching for what appears to be the impossible, we often actually do the impossible; and even when we don't quite make it, we inevitably wind up doing much better than we would have done."

19. Instill confidence

Create a truly confident worker. Confidence is a vital ingredient of any learning organization. The prescription for winning is speed, simplicity and self-confidence. Self-confident people are open to good ideas regardless of their source and are willing to share them. "Just as surely as speed flows from simplicity, simplicity is grounded in self-confidence."

20. Have Fun

Fun must be a big element in your business strategy. No one should have a job they do not enjoy. If you don't wake up energized and excited about tackling a new set of challenges, then you might be in the wrong job.

21. Be Number 1 or Number 2

"When you're number four or five in a market, when number one sneezes, you get pneumonia. When you are number one, you control your destiny. The number fours keep merging; they have difficult times. That's not the same if you're number four and that's your only business. Then you have to find strategic ways to get stronger. But GE had lots of number one's."



**If You are looking for Dr. Jane...
Final Call for Leadership Training in Santa Fe.
The Leadership pre-registration for Law Enforcement ends tomorrow, Wed 2-9-12.
Don't miss out, this is a great opportunity.**

**If you are looking for a speaker for your next event, you may reach Dr. Jane at
The Business Connection
Call: 505-857-0101
Email: DrJane@DrJaneCundy.com
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**When Scheduling Your Next Facilitator or Trainer
Contact Dr Jane @
E-Mail: info@thebusinessconnection.com
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This Week's Quote

"Capital isn't so important in business. Experience isn't so important. You can get these things. What is important is ideas. If you have ideas, you have the main asset you need, there isn't any limit to what you can do with your business and your life." ~Harvey Firestone

What's Coming:

March 13-15: Leadership Skills, Community Policing and Skills for Excellence in Admin and Office Management. Offered in Las Vegas, NV and Albuquerque, NM.

March 20-22: Creating a Harmonious Working Culture, Skills and Leadership Skills. Offered in Denver, CO during the Denver Pow Wow.

**Coaching...Consulting...Facilitation
Mediation...Speaking...Training
May God Bless all of our Troops and Families**

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"Remember to Be Kind to Yourself!"